



**START YOUR CAREER**

WITH THE NMG CONSULTING GRADUATE PROGRAMME





# NMG CONSULTING GRADUATE PROGRAMME

YOUR OPPORTUNITY  
FOR A CAREER IN  
CONSULTING

## THE COMPANY

NMG Consulting is the leading multinational consultancy focusing solely on investments, insurance and reinsurance markets. We work with financial institutions (insurers, reinsurers, fund managers and pension funds, banks and brokers) to shape strategy, implement change and manage performance.

Our vertically integrated model – high impact consulting backed by the ‘information advantage’ arising from our proprietary research and analytics programmes – is a unique point of difference. Established in 1992, the business has a global presence with major hubs in Sydney, Kuala Lumpur, Singapore, Toronto, London and Sri Lanka, and an increasing presence in many other regions including the USA.



# NMG CONSULTING'S GRADUATE PROGRAMME

Within our structured 2-year programme, you will undertake a number of rotations throughout the business to acquire extensive market knowledge, along with experience in project planning and execution across a variety of client engagements. With real responsibility from Day 1, the range of work that we do will challenge and expand your knowledge at lightning speed – we encourage contribution, regardless of your role. You will also have the opportunity of a three-month international placement at one of our offices during the programme.

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## Geoff Baars

**Founder & Group Executive Director**

“Since the first day we opened up for business, NMG has been a place where ambitious, skilled and curious people from diverse backgrounds can challenge themselves and can build fulfilling careers. There are no glass ceilings at NMG, and in fact no ceilings of any kind. We don’t tell anyone that something can’t be done, or it won’t work...that’s what everyone said when we left our homes and cushy jobs to set up NMG, but we backed our own judgement and drive, and we’ve never looked back. That attitude prevails throughout our company to this day.”



## Mark Prichard

**Founder & Chief Executive Officer**

“Our Graduate Programme is a key pillar of NMG Consulting’s strategy. Our goal is to offer an inspiring and challenging working environment for people keen to build a career in consulting, who are deeply passionate, curious and innovative. We are looking for people to join us to be able to ‘learn what we’ve learnt’, and then help us add to it, for the benefit of clients and our people.”



# BENEFITS OF JOINING NMG CONSULTING

OUR PEOPLE.  
OUR CULTURE.

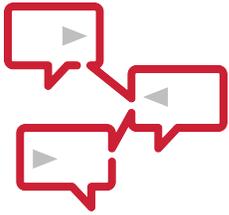
## OUR EMPLOYEE VALUE PROPOSITION

Developed by our staff themselves, our EVP comprises five key elements:

-  **Flexibility: Find the best way to get it done.**  
You have the option of driving your career path and location. Our flexibility also means that we are super-nimble. When it comes to seizing new opportunities, we aren't weighed down by hefty, bureaucratic processes and structures.
-  **International Exposure: No boundaries.**  
With our global reach, you have the opportunity to work across our offices, including London, Sydney, Singapore and Toronto. Want a permanent move? We can support that too.
-  **One Team: We've got your back.**  
Our flat, team-based structures encourage participation from all experience levels. You have exposure to senior people across the business and are encouraged to contribute, regardless of your role - we love hearing different points of view, collaboration and constructive debate. And your team will be there to support you, regardless of where they are.
-  **The People: Diverse. Driven. Passionate.**  
Our people are everything. Our hiring process is tough, but the result is a diverse range of smart, driven and passionate people, who make it interesting to come to work every day. Staff events and social responsibility are considered critical.
-  **Make an Impact: Be curious.**  
You have exposure to real responsibility from Day 1. We are constantly evolving and the range of work that we do will challenge and expand your knowledge at lightning speed. What you do matters – we make it count for our clients.

## OUR CORE VALUES

We believe in living our values consistently throughout our business.



### Collaboration

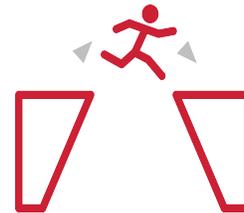
At NMG we see ourselves as part of a team, with shared goals and a common history. We look out for each other, and have a collective desire to learn and improve. There's a fundamental respect for the company, and for each other. Collaboration is what unites and strengthens us, and makes NMG a success.

We put this value ahead of any other, as it best describes the people we enjoy working with and the way in which we tackle our goals.



### Curiosity

NMGers have a love of learning, a strong desire to know more. Curiosity makes us better at what we do. It is our curiosity that will help us create a company filled with exciting ideas and innovative thinking. It is our curiosity about how good we could be, that challenges us to give more, and never to accept something as 'good enough'. And in our fast-moving marketplace, it is our curiosity that will ensure we continue to lead, rather than to follow the crowd.



### Go for it!

From the very beginning, at NMG we have been prepared to take risks, not because we are reckless, but because – in our judgement – it is the best course of action. We are always willing to look at things 'the NMG way' and we don't let old ideas and prejudices stop us from thinking the unconventional. So we foster an environment in which people are comfortable promoting their ideas, and where originality and creativity are valued.



### Make it Count

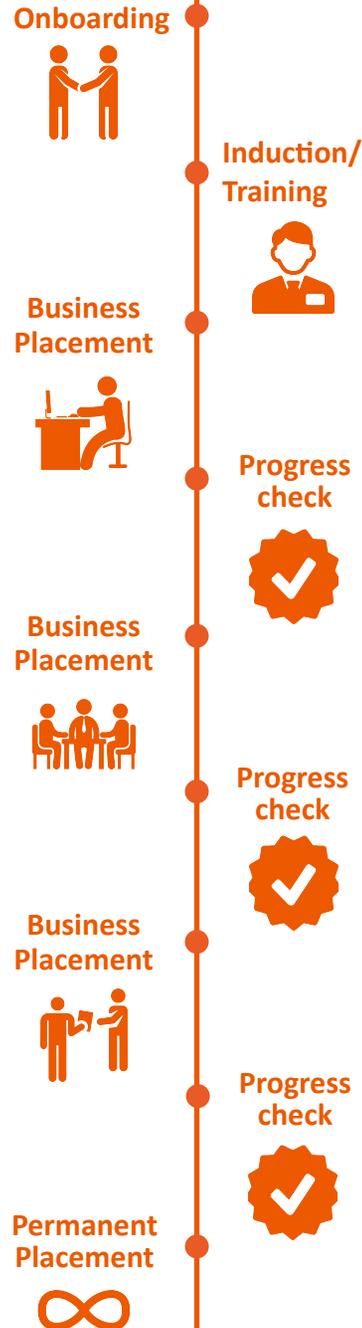
What drives us is our desire to make a difference, to make our careers count for something, to look back on our achievements and our legacy with conviction and satisfaction. We have a commitment to authenticity and truth, to do work that matters. And we will always be honest with our clients.

We also believe that business and life should be about something more, so we aim to make a positive difference. That's why we strongly support our chosen charities - because we want to play our part in making the world we leave behind a better place for others.



# THE GRADUATE EXPERIENCE

YOUR LEARNING JOURNEY



Like all our employees, we'll make sure you're connected to the right people from your first day on the job. An important element of your induction will be to meet with key personnel, including the CEO and key Partners throughout the business, in addition to connecting to our global graduate network. Our Consultants will provide you with briefings and insights on the industries and markets in which we work, and you will complete any necessary training required in terms of technical skills (such as financial modelling, Excel and slide development) to ensure you can hit the ground running.

During the 2-year graduate programme, you will be allocated a mentor from within the business, and your rotations will be overseen by a dedicated graduate coordinator. You will be involved in at least three projects (approximately six months each in duration) across several key business lines, including Management Consulting, Strategy Consulting and our Global Insights practice, which conducts more than 50 studies every year across every major financial services market globally.

Within each project you will have real responsibility from Day 1, undertaking project management, analysis, model and pack development and attending client presentations. You will be trained in our methodologies, building expertise in the sector and developing your capabilities at an accelerated pace.

On conclusion of the programme, we will discuss your preferences with you in terms of your placement within the business to continue your journey. You drive your own career.



## WHAT WE LOOK FOR

### CANDIDATE SPECIFICATION

We look for graduates with strong analytical abilities, a demonstrated understanding of (and interest in) our target markets, and the ambition to shape the way our clients see the industry and their businesses. We have a strong emphasis on technical expertise: most of our consultants have qualifications in commerce, finance, economics or engineering. Work experience in the sector is preferred, but not essential.

Most importantly, you will believe in and reflect our company values and have a passion to succeed in the consulting sector.

### WORKING AT NMG CONSULTING

We are interested in meeting talented and driven graduates who are looking for more than just a place to work. We recognise that for an exceptional individual to grow, there needs to be sufficient challenge, reward and motivation. Our flat structure ensures that you will have front line exposure, and our global focus provides fantastic opportunities for travel, and your colleagues will make sure it's interesting to come to work every day.



**Ree Chen**  
Consultant

“NMG has offered me a very valuable opportunity to go beyond my actuarial background and get involved in a breadth of projects across insurance, reinsurance, wealth management and the asset management industries. The nature of work is fun and non-repetitive, and I get to travel the world with my job. It is a challenging and exciting role, and I enjoy it!”

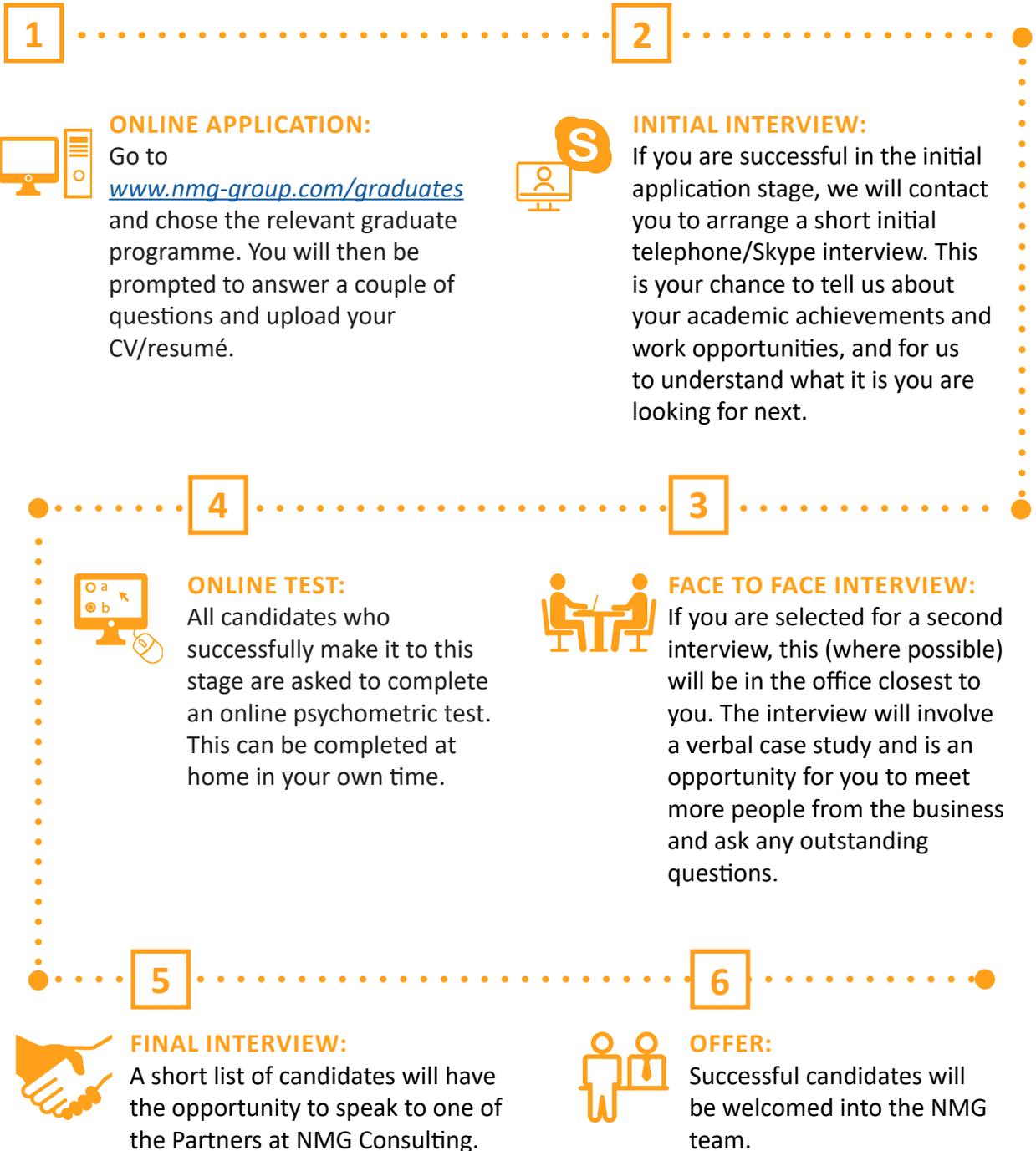


**Charles Lake**  
Senior Consultant

“NMG has afforded me opportunities that I would have never experienced elsewhere. The range of projects enabled me to think innovatively and develop a global expertise in financial services. This is in line with one of our Core values, Curiosity – everyone’s input is encouraged and valued.”



# OUR APPLICATION PROCESS



**To learn more and apply,  
visit our careers page at:**

<http://nmg-group.com/careers>

**EMAIL:**

[recruitment@nmg-group.com](mailto:recruitment@nmg-group.com)

