

# Job Description



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<b>Role:</b>	<b>Consultant, Strategy</b>
<b>Base Office:</b>	London
<b>Business Line:</b>	UK Management Consulting
<b>Classification:</b>	Permanent, Full Time
<b>Direct Manager:</b>	Senior Consultant, Strategy

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**The NMG Group** is a global advisory and intermediary firm focused exclusively on the wealth management categories of financial services. Established in 1992, NMG has enjoyed steady expansion internationally and now has ~1,000 employees. Our major markets are Australia, the UK, South Africa, Asia, and North America.

**NMG Consulting** is a leading specialist consultancy, offering consulting, insights, analytics, and implementation to financial institutions including wealth management firms (pension funds, platforms, and advice providers), asset managers (institutional and retail), and in protection (insurers and reinsurers).

**UK Management Consulting** business has four main business lines:

- Strategy consulting, including thought leadership
- UK Distribution Insights
- UK Custom Insights
- South Africa Distribution Insights

NMG's strategy consulting focuses on the market-facing parts of the industry value chain, including products, marketing, distribution, and advice. We specialise in proprietary data, insights, and models which support strategic decision making in these divisions of wealth management participants.

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## SUMMARY STATEMENT

This is an exciting opportunity within our London office for an exceptional individual who is seeking to further their career in a consulting environment.

The role will support the senior consultants within the Strategy team. This will include contributing to one-off client projects (in particular for aspects such as building financial models), and taking responsibility for running one or more of the Strategy team's ongoing programs or core market models. Strong financial modelling skills are a particularly important skill, as well as the ability to interpret and analyse results.

This position will suit a talented and ambitious early career professional who is focused on quantitative skills and keen to make an impact in a small team environment. While rigour, attention to detail, and avoidance of errors are critical, the candidate will be expected to articulate and debate outputs and key messages with senior executives both within NMG and clients. Over time you will be considered a key source for critical insight and analysis.

Some UK and international travel likely to be required.

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## **KEY RESPONSIBILITIES:**

- Model development and management, liaising with NMG specialists who have undertaken similar efforts
  - Internal and external client delivery and ongoing management
  - Engage with NMG representatives globally to learn methodologies and leverage existing capability
  - Strengthen NMG's global intellectual property and information base
  - Over time, build rapport with decision makers at current and potential clients
  - Utilise the collective expertise and resources across all divisions of the NMG Group in order to fully exploit our "information advantage" and improve the quality of our client offering
  - Input on resourcing and project allocation on programs
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## **SKILLS, QUALIFICATIONS, EXPERIENCE**

### **Qualifications & Experience**

- Relevant degree level qualification (2.1 or above or equivalent)
- At least 3 years of experience in financial services, or financial services related consulting, preferably within wealth management, asset management, or insurance
- Consulting experience is a significant advantage
- Experience / interest in developing client relationships
- Highly proficient in Microsoft Word, Excel and PowerPoint

### **Competencies**

- Strong interpersonal and communication skills, both written and verbal
- Ability to work effectively within a global team
- Ability to structure a logical argument
- Comfort with complex numerical analysis
- Excellent attention to detail and high-quality standards
- Excellent organisational skills and great time management with the ability to manage multiple projects
- Highly motivated to learn, build their career and grasp opportunities
- Strong interpersonal and communication skills, both written and verbal
- High attention to detail and high quality standards
- Highly motivated with ability to work independently and use initiative
- Strong can-do attitude, willingness to learn and to accept criticism