

# Job Description



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<b>Role:</b>	<b>Consultant</b>
<b>Base Office:</b>	Sydney
<b>Business Line:</b>	Management Consulting
<b>Classification:</b>	Permanent, Full Time
<b>Direct Manager:</b>	Partner, Management Consulting

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## COMPANY OVERVIEW

**NMG Consulting** is a leading multinational insurance and investments consultancy, integrating consulting, insights and analytics. Our consultants provide strategy consulting, insights, analytics and actuarial services to financial institutions including banks, insurers, reinsurers and fund managers.

**NMG's Management Consulting team** provides strategy, implementation and product services to the wealth and asset management sectors.

Our clients span the breadth of the value chain, with a focus on financial institutions such as asset managers, superannuation and pension funds, insurers, banks and financial advisors. Clients typically enlist the services of the management consulting team with competitive strategy, industry projections, product development, implementation of significant change projects and resourcing solutions.

Our combined capabilities deliver an unparalleled depth of insight to support strategic decision making capabilities at all levels.

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## SUMMARY STATEMENT

We offer an exciting role within our Management Consulting team for an individual seeking to combine their technical abilities with a client facing emphasis and to advance their career in a consulting environment.

This role will be responsible for the development of insights and quality output on projects, building client relationships and contributing to strategic consulting assignments.

Travelling within this role may be required, depending on client requirements, but is not expected to be regular.

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**KEY RESPONSIBILITIES:**

- Completing strategic projects (overseen by the Senior Consultants/Principals) including consulting and analysis to a very high standard (and within the agreed timeframe), commensurate with NMG's value proposition and client expectations
  - Assist with business strategy formulation, transformation and implementation plans;
  - Establish analytical frameworks and conducting complex business analyses;
  - Project implementation
- Maintaining and building a network of industry contacts and identifying opportunities for new business
- Thought leadership: generating ideas for new competency areas for NMG's research projects
- Contributing insights/write-ups for internal and external publications including at least one "Dialogue" annually
- Making a positive contribution to the team environment

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**QUALIFICATIONS, EXPERIENCE and ABILITIES:**

- Bachelor degree (preferably with honours), with masters or other post-graduate qualifications (eg CFA) from leading education institution and with excellent academic performance
- Minimum 3 years' experience within financial services is essential (insurance, reinsurance, platforms, financial advice or asset management sectors)
- Ability to prioritise competing demands and organise work flows clearly
- Have expertise in one or more relevant areas (including the strategy development process or specific areas of wealth management) and may act as a technical expert for the firm in such areas
- Exceptional quantitative abilities, business modelling and analytical skills
- Strong interpersonal skills with an ability to engage with clients and manage client relationships
- Excellent communication and presentation skills
- Curious, flexible and learning-oriented
- Ability to multitask, manage time and prioritise
- Self-managing with the ability to work independently
- Strong attention to detail
- Highly proficient in Microsoft Word, Excel and PowerPoint
- Willingness to travel as required