

Job Description



Role:	Senior Consultant/Consultant
Base Office:	Malaysia
Business Line:	Asia Consulting
Classification:	Permanent Full Time
Direct Manager:	Partner/Principal

COMPANY OVERVIEW

NMG Group is a global advisory and intermediary firm focused exclusively on the financial services sector. Established in 1992, NMG has enjoyed rapid expansion internationally and now has over 900 employees in 18 cities, covering all inhabited continents.

NMG Consulting is a leading multinational insurance and investments consultancy, integrating consulting, insights and analytics. Our consultants provide strategy consulting, insights, analytics and actuarial services to financial institutions including banks, insurers, reinsurers and fund managers.

NMG has been providing actuarial, financial, strategy, management and distribution consulting services to (re)insurance companies/ (re)takaful operators in Asia since its inception over 25 years ago. During this time, we have been valuing the loss reserves, performing pricing studies and various capital/ reinsurance optimisation analyses for companies throughout the region for their compliance with increasingly sophisticated local insurance regulations. As a result, NMG has developed an excellent knowledge of the competitive landscape in Asia, which in turn allows us to advise clients on the optimal strategies for operating within these jurisdictions. Our approach is to integrate strategy, insights and analytics.

SUMMARY STATEMENT

We are looking to hire individuals at Senior Consultant/ Consultant level to support our business in Asia, based in Kuala Lumpur. While specialised actuarial services covering both statutory and strategic advisory are a key component of NMG's consulting proposition in Asia, we also provide advanced statistical, predictive analytics and modelling capabilities to support NMG's consulting work & bespoke propositions globally. Our Asia consulting practice is engaged on a diverse project work throughout the region ranging from general insurance reserving, pricing & capital modelling to strategic advisory covering M&A, distribution & management consulting. We would like to hear from qualified and part-qualified actuaries as well as candidates with relevant strategy and/or data science/programming experience.

Within this role, the Senior Consultant/Consultant will be responsible for managing various projects, ranging from the statutory reserving and stress testing projects to advisory projects such as M&A, reinsurance optimisation, strategy development. Your exposure will span across the developing and developed markets, allowing you to build knowledge and insights of these markets. This is a client-facing role with exposure to business development and opportunities to collaborate with other parts of NMG Group. A competitive study package is available for eligible candidates.

KEY RESPONSIBILITIES:

- **Project Management:** ranging across liability valuation, financial modelling, pricing and risk management. Communicating with clients, working with colleagues and delivering outcomes to a very high standard, commensurate with NMG Asia's value proposition and client expectations. This would encompass:
 - Model preparation, data processing and manipulations, analysis, reporting and communication of the results
 - Updating existing models and reports and providing significant and meaningful new insights
 - Liaising with clients/auditors/regulators on data and queries
 - **Business Development:** by maintaining and building a network of industry contacts and identifying opportunities for new business.
 - **Thought Leadership:** generating ideas for new competency areas for NMG Asia and contributing insights for internal and external publications.
 - **People Development:** Managing, developing and coaching junior actuarial staff and supporting the growth of the Asia team by supporting ongoing talent acquisition efforts.
 - **Global Collaboration:** Working with our global teams to support wider consultancy projects.
 - **NMG Values:** Living the NMG Values of Curiosity, Collaboration, Go for it and Make it Count in all interactions across the business, supporting and participating in a positive team environment locally and in your global interactions.
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COMPETENCIES, QUALIFICATION & EXPERIENCE:

Qualification & Experience

- 5 - 10 years' experience in consultancy or insurance environment
- Bachelor Degree in Actuarial Science (preferably with honours) or any mathematics-related degree
- Qualified or part-qualified

Competencies

- Exceptional analytical capabilities
- Ability to prioritise competing demands and organise work flow clearly
- Strong interpersonal skills with an ability to engage with clients and manage client relationships
- Excellent communication and presentation skills
- Strong people management skillset, with the ability to clearly set expectations and coach and develop accordingly
- An interest in growing and developing business
- Curious, flexible and learning-oriented
- Strong attention to detail and high quality standards
- Self-managing with the ability to work independently
- Highly proficient in Microsoft Word, Excel and PowerPoint
- Qualification/ good exam progress with a recognised international actuarial body
- Familiar with insurance market and regulatory requirements
- Good knowledge of statistical software such as SAS, SPSS, R/ R-Shiny, Python is desirable
- Willingness to travel as required.