

Job Description



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| Role: | Consultant/Senior Consultant |
| Base Office: | Sydney |
| Business Line: | Global Insights Consulting |
| Classification: | Permanent, Full Time |
| Direct Manager: | Partner, Insights Consulting |

COMPANY OVERVIEW

The NMG Group is a global advisory and intermediary firm focused exclusively on the financial services sector. Established in 1992, NMG has enjoyed rapid expansion internationally and now has over 800 employees in 18 cities, covering all inhabited continents.

NMG Consulting is a leading multinational insurance and investments consultancy, integrating consulting, insights and analytics. Our consultants provide strategy consulting, insights, analytics and actuarial services to financial institutions including banks, insurers, reinsurers and fund managers.

Global Insights Consulting Practice – our largest business-line globally, runs evidenced-based consulting programmes, based on interviewing the leading industry experts, and key decision makers at buy-side clients and intermediaries annually. Objectives are to analyse industry trends and the competitive performance and positioning of sell-side providers. The Global Insights Consulting practice conducts more than 50 evidence-based Insights Consulting Programmes annually, covering life insurance, health insurance, wealth management, asset management and reinsurance, across all major financial services markets internationally.

The combination of our specialist focus, global network (presence in 51 countries), research and analytics, give us a unique perspective on the market dynamics relevant to the insurance, reinsurance and investments industries globally.

SUMMARY STATEMENT

This is an exciting opportunity within our Sydney practice for an individual who is seeking to further advance their career in a consulting environment.

The role will manage the implementation and delivery of our core Insights propositions within Australia and other global markets, working closely with senior colleagues to develop insightful analysis, deepen relationships with existing clients, contribute to consulting assignments and drive the vision for improvement and expansion.

This position will suit a self-motivated individual who possesses strong technical and analytical skills in addition to excellent client management abilities. Responsible for programme design, interview management and client delivery, immersion in our methodologies will be critical for success, along with the ability to articulate and debate insights and key messages with senior executives. Over time you will be considered a key source within the market for critical insight and analysis.

This is an excellent opportunity for a motivated individual to build their network and knowledge within the primary life insurance and reinsurance industry; and with this experience and information advantage, develop their advisory capability and expertise in order to grow the practice and advance their career.

Travel within the role may be required, depending upon location and client requirements.

KEY RESPONSIBILITIES:

- Delivery of selected programmes through topic coverage, interview management, data analysis, insights development and presentation of insights for the insurance industry in Australia
 - Engagement with the NMG team globally to learn methodologies and leverage existing capability to continue to evolve our programmes
 - Development of strong relationships with clients across the organisation through the research process and delivery of insights/advice
 - Proactive engagement with, and development of new content, for clients on relevant topics and industry themes
 - Interpretation of programme outputs and results to articulate critical findings and insights
 - Utilisation of the collective expertise and resources across all divisions of the NMG Consulting Group in order to fully exploit our “information advantage” and improve the quality of our client offering
 - Working closely with the programming/technical team and Consultants on various projects, and act as a point-person to discuss and agree the priorities of queries with Consultants as required
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SKILLS, QUALIFICATIONS, EXPERIENCE, SUCCESSFUL ATTRIBUTES

Qualifications & Experience

- Relevant Tertiary qualification (preferably with Honours)
- Proven analytical skills
- 1-4 years of experience in Financial Services, preferably within insurance or reinsurance
- Experience in consulting is a significant advantage
- Highly proficient in Microsoft Excel & PowerPoint
- Experience in SQL and R programming as well as database management are added advantages

The successful candidate would possess the following attributes

- Highly motivated to learn, build their career and grasp opportunities
- Unafraid to take ownership and able to work collaboratively within a global team
- Strong interpersonal and communication skills, both written and verbal
- Interest in developing building networks and client relationships
- Excellent attention to detail and high quality standards
- Demonstrable comfort with numbers and analytics
- Ability to manage multiple projects with effective time management