

Job Description



Role:	Independent Consultant – Experienced Individual with Network with Key Decision Makers (within broker dealers, banks, family offices, independent financial advisory firms, and research firms)
Base Office:	Home Based
Business Line:	Global Insights Practice
Classification:	Contract Basis (August – November 2019, potentially on an annual basis thereafter)
Direct Manager:	Local Partner / Principal / Senior Consultant

COMPANY OVERVIEW

NMG Consulting is a leading multinational insurance and investments consultancy, integrating consulting, insights and analytics. Our consultants provide strategy consulting, insights, analytics and actuarial services to financial institutions including banks, insurers, reinsurers and fund managers.

NMG's Global Insights team specialise in delivering proprietary studies that provide intellectual property to help clients better understand the external market, drivers of success and their competitive positioning. Many of these studies are based on structured executive style interviews with key decision makers within institutional and retail segments.

Our clients are primarily large and/or global asset managers, insurers, and reinsurers. Our combined capabilities deliver an unparalleled depth of insight to support strategic decision-making capabilities at all levels.

SUMMARY STATEMENT

We now have an opportunity for an Independent Consultant to work with NMG on delivering asset management programs in Canada. Each program requires executive-style interviews to be undertaken with key decision makers who are involved in the external asset manager / fund selection process. The interview cycle is during **August to November** and potentially on an annual basis thereafter. This position will suit a highly experienced and self-motivated individual who possesses a strong understanding of asset management in the region. This is a rare opportunity to be involved in a progressive consulting engagement in asset management on a flexible working basis.

KEY RESPONSIBILITIES:

- Conduct 10 to 30 face-to-face interviews with **Key Decision Makers (within broker dealers, banks, family offices, independent financial advisory firms, and research firms)** in Canada
- Support NMG's strategy and insights consulting practice in understanding the key themes and insights from the research study

QUALIFICATIONS, EXPERIENCE and ABILITIES:

- Proven analytical and project management skills
- 10+ years of experience in the asset management industry with an existing network with Key Decision Makers (within broker dealers, banks, family offices, independent financial advisory firms, and research firms) in Canada
- Ability to form relationships and gauge the thinking of key decision makers
- Strong interpersonal and communication skills, both written and verbal
- Ability to work effectively with a global team of consultants
- Excellent attention to detail and high quality standards

It is envisioned that this role will be performed on a contract basis, over several days per week for a period of 3-4 months, with the potential to contribute on an annual basis.