

# Job Description



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<b>Role:</b>	<b>NMG Associate</b>
<b>Base Office:</b>	Home Based – Singapore / Hong Kong
<b>Business Line:</b>	Global Insights Practice
<b>Classification:</b>	Contract Basis
<b>Direct Manager:</b>	Local Partner / Principle / Senior Consultant

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## COMPANY OVERVIEW

**The NMG Group** is a global advisory and intermediary firm focused exclusively on the financial services sector. Established in 1992, NMG has enjoyed rapid expansion internationally and now has over 800 employees in 18 cities, covering all inhabited continents.

**NMG Consulting** is a leading multinational insurance and investments consultancy, integrating consulting, insights and analytics. Our consultants provide strategy consulting, insights, analytics and actuarial services to financial institutions including banks, insurers, reinsurers and fund managers.

**Global Insights Consulting Practice** – our largest business-line globally, runs evidenced-based consulting programmes, based on interviewing the leading industry experts, and key decision makers at buy-side clients and intermediaries annually, to analyse industry trends and the competitive performance and positioning of sell-side providers. The Global Insights Consulting practice conducts more than 50 evidence-based Insights Consulting Programmes annually, covering life insurance, health insurance, wealth management, asset management and reinsurance, across all major financial services markets internationally.

The combination of our specialist focus, global network, research and analytics, give us a unique perspective on the market dynamics relevant to the insurance, reinsurance and investments industries globally.

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## SUMMARY STATEMENT

We now have an opportunity for an Associate to work with NMG on delivering asset management programs in Singapore & Hong Kong. Each program requires executive-style interviews to be undertaken with key decision makers during August to November and potentially on an annual basis thereafter. This position will suit a self-motivated individual who possesses a strong understanding of asset management in the region. This is a rare opportunity to be involved in a progressive consulting engagement in asset management on a flexible working basis.

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**KEY RESPONSIBILITIES:**

- Conduct face-to-face interviews with key decision makers for management of **institutional and retail assets (pension funds, insurers, banks, broker dealers, family offices, independent financial advisors, fund platform, online broker and research firms)** in Singapore & Hong Kong.
- Support NMG's strategy and insights consulting practice in understanding the key themes and insights from the research study

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**QUALIFICATIONS, EXPERIENCE and ABILITIES:**

- Proven analytical and project management skills
- 5+ years of experience in the asset management industry with an existing network in the Singapore & Hong Kong market
- Ability to form relationships and gauge the thinking of key decision makers
- Strong interpersonal and communication skills, both written and verbal
- Ability to work effectively with a global team of consultants
- Excellent attention to detail and high quality standards

It is envisioned that this role will be performed on a contract basis, over several days per week for a period of 2-3 months, with the potential to contribute on an annual basis.