

Job Description



Role:	Consultant/Senior Consultant
Base Office:	Singapore/Malaysia/Australia
Business Line:	Global Insights Consulting
Classification:	Permanent, Full Time
Direct Manager:	Principal Consultant, Global Insights Programmes

COMPANY OVERVIEW

The NMG Group is a global advisory and intermediary firm focused exclusively on the financial services sector. Established in 1992, NMG has enjoyed rapid expansion internationally and now has over 800 employees in 18 cities worldwide.

NMG Consulting is a leading multinational reinsurance, insurance and investments consultancy, integrating consulting, insights and analytics. Our consultants provide strategy consulting, insights, analytics and actuarial services to financial institutions including banks, insurers, reinsurers and fund managers.

Global Insights Consulting Practice – our largest business-line globally, runs evidenced-based consulting programmes, based on interviewing the leading industry experts and key decision makers annually, to analyse industry trends and competitive performance. The practice conducts more than 50 programmes annually, covering reinsurance, life insurance and asset management, across the worlds' major financial services markets. The combination of our specialist focus, global network, research and analytics, provides us with a unique perspective on the market dynamics that are significant to our clients.

Our clients are primarily international asset managers, insurers, and reinsurers. Our combined capabilities deliver an unparalleled depth of insight to support strategic decision-making capabilities at all levels.

SUMMARY STATEMENT

We are offering an exciting opportunity within our Asia business for an individual seeking to further advance their career in a consulting environment.

This role will manage the implementation and delivery of our core Insights propositions within Asia, enhancing the profile and value of our reinsurance programmes across the region. Responsible for programme design, interview management and client delivery, immersion in our methodologies will be critical for success, along with the ability to articulate and debate insights and key messages with senior executives. Over time you will be considered a key source within the market for critical insight and analysis. Key deliverables include working closely with senior colleagues to develop insightful analysis, deepening relationships with existing clients, contributing to consulting assignments and driving continuous improvement and expansion.

This position will suit a self-motivated individual with credible experience in the primary life insurance and reinsurance industry, who possesses strong technical and analytical skills in addition to excellent client management abilities.

This is an excellent opportunity for a motivated individual to build their network and knowledge within the industry; and with this experience and information advantage, develop their advisory capability and expertise in order to grow the practice and advance their career.

This role will have an international focus, so flexibility to travel and willingness to accept responsibility for initiatives in overseas countries is required. This may involve up to 25% of the year spent in international markets.

KEY RESPONSIBILITIES:

- Overall programme delivery across Asia, including topic coverage, interview management, insights development, analytics review.,
- Liaising with NMG specialists who have developed similar programmes globally, ensuring application and collaboration around global best practice
- Utilising the collective expertise and resources across all divisions of the NMG Group to interpret programme outputs and results to articulate critical findings and insights to clients
- Maintaining and building a network of industry contacts
- Developing rapport with key client decision makers including through proactive engagement on topics and industry themes and presenting at forums and conferences to develop profile, reputation and impact
- Undertaking analysis, accessing our proprietary data sets to generate ideas and insights through the NMG thought leadership program
- Living the NMG Values of Curiosity, Collaboration, Go for it and Make it Count in all interactions across the business, supporting and participating in a positive team environment locally and in your global interactions.

SKILLS, QUALIFICATIONS, EXPERIENCE

Qualifications & Experience

- Relevant Tertiary qualification (preferably with Honours)
- Proven analytical skills
- At least 3 years of experience in Financial Services, preferably within reinsurance, consulting, or life insurance sectors in a product development or design, actuarial, strategy or product marketing role
- Life and health reinsurance experience is an advantage
- Highly motivated to learn, build their career and grasp opportunities
- Strong interpersonal and communication skills, both written and verbal, and interest in developing client relationships
- Ability to work effectively within a global team
- Excellent attention to detail and high quality standards
- Ability to manage multiple projects
- Highly proficient in Microsoft Word, Excel and PowerPoint

Competencies

- Strong interpersonal and communication skills, both written and verbal;

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- Excellent organisational skills and great time management with the ability to manage multiple projects;
 - High attention to detail and high quality standards;
 - Demonstrable comfort with numbers and analytics;
 - Highly motivated with ability to work independently and use initiative;
 - Strong can-do attitude, willingness to learn and to accept critics;
 - Proficient in Microsoft Word, Excel and PowerPoint.
 - Multi-lingual (English, Mandarin, with other languages an advantage)